



Some lessons learned from European projects

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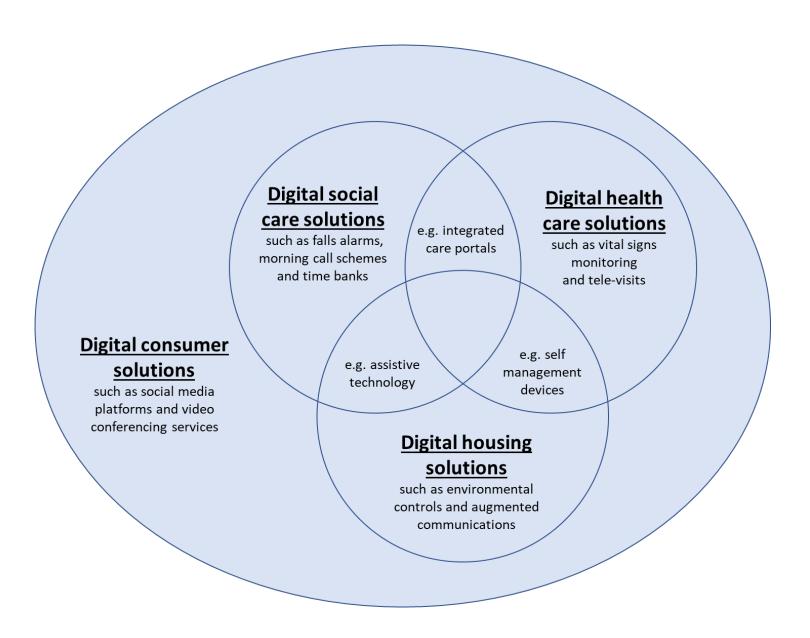
What we do

- Independent research and consultancy organisation based in Bonn, Germany
- Digital innovation projects in various service domains such as health care and social care
- Strategic studies on digital developments in various domains
- Interdisciplinary team
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The promise of smart care

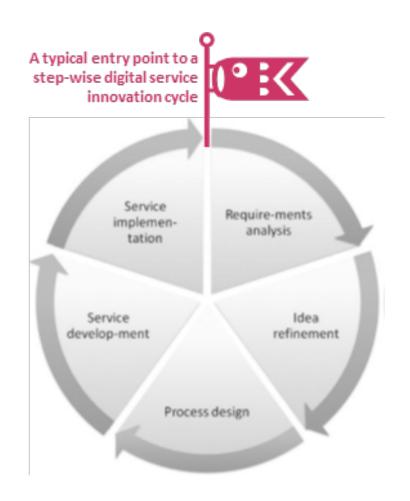
- Enhanced quality of care
- Improved access to care
- Efficiency of care delivery
- Improved satisfaction

Digital solutions available today



Some lessons learned

- "Digital" alone is often not enough to solve the problem
- "Going digital" is not always a "cheap" route
- Bottom-up projects often struggle with resources and long-term commitment of volunteer stakeholders to sustain digital "solutions" after the initial euphoria
- Digital "solutions" tend to be strongly context-bound and not simply replicable oneto-one





Digital innovation may be seen as a "journey" rather than a once-off acquisition of a digital "tool"

How to get started?



Start the "journey" by defining an implementation project that is feasible under given circumstances and that is supported by relevant stake holders

- Structure expectations and targets
 - What exactly is the (non-technological) problem to be solved with help of a digital solution?
 - What exactly could be done by (different) stakeholders with help of a digital "tool" to solve the problem?
 - What does it take to get a suitable digital solution fully up-andrunning?
- Narrow down practical steps for technology implementation

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